

MY19 OCTAVIA & OCTAVIA RS PRICING OVERVIEW



ŠKODA
SIMPLY CLEVER



OCTAVIA Pricing Summary MY19

OCTAVIA Sedan				OCTAVIA	OCTAVIA Sport	OCTAVIA RS	OCTAVIA RS 245
Engine	Transmission	Power	Torque	RRP# / Driveaway^	RRP# / Driveaway^	RRP# / Driveaway^	RRP# / Driveaway^
110TSI	6-sp Manual	110kW@5000-6000	250Nm@1500-3500	\$23,890 / \$25,890	- / -	- / -	- / -
110TSI	7-sp DSG	110kW@5000-6000	250Nm@1500-3500	\$26,390 / \$28,390	\$30,390 / \$33,390	- / -	- / -
180TSI	7-sp DSG	180kW@5000-6700	370Nm@1600-4300	- / -	- / -	\$39,990 / \$42,990	- / -
180TSI	7-sp DSG	180kW@5000-6700	370Nm@1600-4300	- / -	- / -	- / -	\$45,490 / \$48,490

OCTAVIA Wagon				OCTAVIA	OCTAVIA Sport	OCTAVIA RS	OCTAVIA RS 245
Engine	Transmission	Power	Torque	RRP# / Driveaway^	RRP# / Driveaway^	RRP# / Driveaway^	RRP# / Driveaway^
110TSI	6-sp Manual	110kW@5000-6000	250Nm@1500-3500	\$25,390 / \$27,390	- / -	- / -	- / -
110TSI	7-sp DSG	110kW@5000-6000	250Nm@1500-3500	\$27,890 / \$29,890	\$31,890 / \$34,890	- / -	- / -
180TSI	7-sp DSG	180kW@5000-6700	370Nm@1600-4300	- / -	- / -	\$41,490 / \$44,490	- / -
180TSI	7-sp DSG	180kW@5000-6700	370Nm@1600-4300	- / -	- / -	- / -	\$46,990 / \$49,990

#Manufacturer's Recommended Retail Price (MRRP) excluding dealer delivery charges, statutory charges and optional extras.

^Manufacturer's Recommended Driveaway Price (MRDP) is an average, estimate price which includes the recommended retail price, 12 months private registration, 12 months compulsory third party insurance (CTP), an estimated dealer delivery charge, stamp duty, options entered during the configuration process, and other applicable statutory charges. Options and metallic paint may be available for an additional cost. Please see your local ŠKODA dealer to confirm your individual price. The above pricing does not take into account any campaign/promotion that may be current in relation to any of the above models. For information regarding any current campaign, please contact your local ŠKODA dealer. ŠKODA Australia reserves the right to change, supersede or extend all offers at its discretion.

Equipment Key Features MY19

OCTAVIA	OCTAVIA Sport (in addition to OCTAVIA)	OCTAVIA RS [RS245] (in addition to OCTAVIA Sport)
Exterior /Interior		
<ul style="list-style-type: none"> > 7Jx17" TRIUS Alloys > Fog Lights > Rear LED lights > Silver roof rails (Wagon) > Simply Clever Package (double-sided mat in luggage compartment, mobile phone holder, waste bin) > Simply Clever Package (double-sided mat in luggage compartment, mobile phone holder, waste bin) > Floor mats 	<ul style="list-style-type: none"> > 17" TRIUS Alloys → 18" TURINI Black Alloys > Sports spoiler (black sedan, body colour wagon) > Privacy Glass tint > Black roof rails (Wagon) > Sports seats with integrated front headrests > Black design elements (door mirror caps, fog lights, side and rear styling decals) 	<ul style="list-style-type: none"> > 18" TURINI Alloys → 18" Gemini Anthracite Alloys > Leather and Fabric Seat Upholstery[^] > RS Sport seats with integrated front headrest > Matte Black roof rails (Wagon) > Rear Spoiler and Chrome tailpipes > Red coloured disc-brake callipers > Aluminium finish pedals > LED Interior Ambient lighting > Privacy glass
Safety		
<ul style="list-style-type: none"> > Front Assist with City Emergency Brake[†] > 7 airbags - dual front, front-side, curtain airbags and driver's knee airbag > Fatigue Detection[†] > Rear View Camera with Rear Parking Sensors[†] > Tyre pressure monitoring system > ESC - (incl. ABS, EBD, ASR, Hill hold control) > Multi Collision Brake > Front & rear seat belt reminders 	<ul style="list-style-type: none"> > Full LED headlights with Adaptive Frontlight System including LED daytime running light > 9 airbags - 2 additional rear-side airbags > Light Assist (coming home, leaving home, tunnel light, day light) > Rain Sensor > Passenger Protect Assist 	<ul style="list-style-type: none"> > 7 airbags - dual front, front-side, curtain airbags and driver's knee airbag > 9 airbags - 2 additional rear-side airbags [RS245] > Extended Electronic Differential Lock > Passenger protect assist [RS245] > Auto Park Assist including front and rear PDC [RS245] > Manoeuvre Braking Assist [RS245] > Front Parking Sensors [RS245] > Fog Lights with Corner Functionality [RS245]
Infotainment		
<ul style="list-style-type: none"> > Radio BOLERO with 8.0" touch display (MP3 Player, and SD card slot) > SmartLink~ Smartphone connectivity including Apple CarPlay[®] and Android Auto[™] > Bluetooth[®] phone connectivity > 8 Speakers > Coloured Trip Computer 		<ul style="list-style-type: none"> > Columbus Navigation with 9.2" glass design touch screen, voice control, USB, 2x SD Card slot & DVD player [RS245] > Canton Sound System 10 Speakers - 2 Additional Speakers [RS245]
Convenience		
<ul style="list-style-type: none"> > Adaptive Cruise Control[†] > Dual-zone 'Climatronic' air conditioning with humidity sensor* > Centre armrest front > Auto dimming rear view mirror* > Height-adjustable driver and passenger seat with lumbar support > Integrated LED Torch in the luggage compartment (wagon) > Umbrella > Net system (3 nets) in luggage compartment > 3-Spoke multi-function sport flat bottom leather steering wheel with phone and radio control 	<ul style="list-style-type: none"> > Sports chassis with lower ground clearance 	<ul style="list-style-type: none"> > Additional 70kW > Driving Mode Selection > Progressive Steering > Shifting DSG paddles > Manual air conditioning controls > Adaptive chassis [RS245] > Advanced Keyless Entry including Smart Start (KESSY) and Alarm [RS245] > Key personalisation (3 Keys) [RS245] > Wireless charging [RS245] > Dual-zone 'Climatronic' air conditioning with humidity sensor [RS245] > Auto dimming rear view mirror [RS245]

[†]Safety technologies are not a substitute for the driver's responsibility of the vehicle

~SmartLink is compatible for selected apps with the latest smartphone versions of iOS and Android

[^]Leather appointed seats have a combination of genuine and artificial leather, but are not wholly leather

*on all variants, excluding base RS



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Packages MY19

		OCTAVIA	OCTAVIA Sport	OCTAVIA RS	OCTAVIA RS245
Tech Pack		\$4,900[~]	\$3,900[~]	-	•
you save		\$3,720[~] (>40%)	\$2,500[~] (>40%)		
> 9.2" touch screen Columbus satellite navigation system incl. USB, AUX and 2x SD card slot	value	\$2,700*	\$2,700*	-	•
> Full LED headlights with Adaptive Frontlight System	value	\$1,920*	•	-	•
> Automatic Parking Assist† (Front parking sensors standard for RS)	value	\$1,080*	\$1,080*	-	•
> Adaptive Chassis Control	value	-	-	-	•
> Advanced Keyless Entry including Smart Start (KESSY) and Alarm	value	\$880*	\$880*	-	•
> Premium German Canton sound system (10 loudspeakers, digital equaliser)	value	\$600*	\$600*	-	•
> Manoeuvre Braking Assist	value	\$390*	\$390*	-	•
> Light Assist (coming home, leaving home, tunnel light, day light) and rain sensor	value	\$300*	•	-	•
> Personalisation (vehicle setup) via key	value	\$300*	\$300*	-	•
> Driving Mode Selection	value	\$250*	\$250*	-	•
> Wireless Charging	value	\$200*	\$200*	-	•
> Total Individual Items	total value	\$8,620*	\$6,400*	-	•

		OCTAVIA	OCTAVIA Sport	OCTAVIA RS	OCTAVIA RS245
Luxury Pack		\$4,200[~]	\$1,600[~]	-	\$2,800[~]
you save		\$3,210[~] (>40%)	\$1,110[~] (>40%)		\$2,110[~] (>40%)
> Leather appointed seat upholstery^	value	\$2,700*	-	-	-
> Alcantara®/Leather appointed seat upholstery with red stitching^	value	-	-	-	\$900*
> Electrically-adjustable driver and passenger seat, driver seat with memory function	value	\$1,300*	-	-	\$1,300*
> Lane Assist†	value	\$900*	\$900*	-	\$900*
> Side Assist - Blind Spot Detection†	value	\$900*	\$900*	-	\$900*
> Heated front and rear seats	value	\$800*	\$800*	-	\$800*
> +2 Airbags (9 total)	value	\$400*	•	-	•
> Passenger Protect Assist	value	\$300*	•	-	•
> Auto folding dimming door mirrors with environmental lights	value	\$110*	\$110*	-	\$110*
> Total costs of Individual Items	total value	\$7,410*	\$2,710*	-	\$4,910*

~Manufacturer's Recommended Retail Price. Available at participating ŠKODA dealers

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^Leather appointed seats have a combination of genuine and artificial leather, but are not wholly leather

*Items are not for sale individually

• Standard - Not available

ŠKODA Care, Options & Colours MY19

Options	OCTAVIA	OCTAVIA Sport	OCTAVIA RS	OCTAVIA RS 245
Metallic Paint/Pearl Effect Paint	\$500~	\$500~	\$500~	\$500~
18" ALARIS Alloy wheels	\$500~	-	-	-
18" GOLUS Alloy wheels	\$500~	-	-	-
19" Xtreme anthracite alloy wheels	-	-	\$700~	\$700~
Sunroof (Sedan)	\$1,500~	\$1,500~	\$1,500~	\$1,500~
Panoramic Sunroof (Wagon)	\$1,700~	\$1,700~	\$1,700~	\$1,700~
Automatic boot opening (Wagon only)	\$500~	\$500~	\$500~	\$500~
Virtual Cockpit	\$700~	\$700~	\$700~	\$700~
Rear Wiper (Sedan)	\$150~	\$150~	\$150~	\$150~

ŠKODA Service Packs	OCTAVIA MAN	OCTAVIA DSG	OCTAVIA RS/ RS245
3 year/45,000km Service Pack +	\$780	\$780	\$860
you save	\$283	\$334	\$322
5 year/75,000km Service Pack +	\$1,600	\$1,600	\$1,700
you save	\$458	\$560	\$548

Colours	OCTAVIA	OCTAVIA Sport	OCTAVIA RS / RS245
Candy White	o	o	o
Corrida Red	o	o	o
Moon White (met)	o	o	o
Brilliant Silver (met)	o	o	o
Cappuccino (met)	o	o	-
Quartz Grey (met)	o	o	o
Race Blue (met)	o	o	o
Black Magic (per)	o	-	o
Ralley Green (met)	-	-	o
Steel Grey	-	-	o

o Optional - Not Available



ŠKODA Choice ^

Guaranteed Future Value

- > Protect your investment and enjoy peace of mind, secure the minimum future value at the time of purchase
- > Tailored finance solutions, with convenient choices at the end of your term
- > Upgrade your ŠKODA more often, enjoying the latest model with the best innovations and technology
- > for more information and participating dealers please refer to skodafinancialservices.com.au



*Manufacturer's Recommended Retail Price (MRRP), available at participating dealers. +ŠKODA Service Pack Service covers standard items as contained in each scheduled service interval only. Exclusions apply. For further information, regarding this ŠKODA Service Pack, including pricing and terms and conditions, please consult your local ŠKODA dealer or visit www.skoda.com.au.

#5 Year Warranty consists of 3 Year Factory Warranty and 2 Year Factory Extended Warranty. 5 Year/Unlimited Kilometre Warranty is available with private, general fleet and government vehicles only. Excludes rental vehicles, hire cars, taxis, courier vehicles, driving school vehicles, security vehicles, bus and tour vehicles which are subject to a 5 Year/150,000 Kilometre Warranty (whichever occurs first). Your rights under this warranty sit alongside the consumer guarantees under the Competition and Consumer Act 2010 which cannot be excluded. For further information please find the applicable terms and conditions at www.skoda.com.au/skoda-care/car-warranty

^The ŠKODA Choice Program consists of an option to require ŠKODA Financial Services to purchase your vehicle at the end of your ŠKODA Financial Services (SFS)** Chattel Mortgage or Consumer Loan for a value (known as the Guaranteed Future Value) determined by SFS** and set out in your contract. The Guaranteed Future Value is not a representation by SFS** as to the likely market value of your vehicle as at the end of your contract. The option is available on new and demonstrator ŠKODA vehicles for selected models only. Please verify with your dealership vehicles that are eligible for the program. If vehicles are not returned in an acceptable condition, as defined in the terms and conditions or exceed kilometre restrictions the Guaranteed Future Value will be reduced. See the ŠKODA Choice Fair Wear and Tear Guide for more information on the required conditions and circumstances. The cost of the ŠKODA Choice Program is incorporated into the applicable interest rate. Please read the full terms and conditions. Please consider whether these products and services are appropriate for your circumstances. Before acting on any of the information on this page, please seek independent financial and tax advice. Full terms and conditions are available upon application. Available only to approved applicants of SFS**. Subject to credit assessment. Fees and charges apply. Fleet, government, rental buyers, hire car and chauffeur companies are excluded. Available at participating ŠKODA dealers. **ŠKODA Financial Services is a trading name of Volkswagen Financial Services Australia Pty Limited ABN 20 097 071 460. Australian Credit Licence 389344

For Full Terms, conditions and exclusions visit your nearest participating ŠKODA dealer. Prices (incl GST) valid at the time of publishing. Subject to change without notice.